



#### **Benefits**

- Real-time access
- ► Redeployed IT resources
- Lower total cost of

ownership (TCO)

- ► Faster deployment
- Automatic updates
- ► Infrastructure free
- ► Mobile access
- Massive scalability



### Is the Cloud Right for You?

Once clients recognize that Epicor ERP is the right solution for their business, their next question is typically, "Should we deploy in the cloud or on premises?" You are the expert on your business and technical needs, but consider the benefits of cloud deployment helpful as you consider your options.

### Real-time access, insights, and collaboration across your enterprise

Cloud deployment allows anyone who needs to access your Epicor ERP system to login with nothing more than an Internet connection. From mobile sales reps using smart phones, to shop floor staff armed with tablets, to production managers on kiosks, and back-office staff on PCs—everyone is connected. Even the machines on your shop floor can connect with the Epicor MEC solution. That means that you can collaborate in real time across the enterprise and bring everyone together more efficiently to drive success across the organization.

## Redeploy IT resources onto more strategic projects

Your IT staff won't disappear when you move the cloud, but they can be free to focus on much more strategic activities than before. Your IT talent may be able to eliminate time spent handling server issues and patches, making them available to work on more important IT projects.

# A lowest cost of quality mindset for your enterprise solutions

Typically, lower upfront costs, much lower total cost of ownership (TCO), and faster deployment times are benefits that cloud computing is designed to offer—which can be especially compelling arguments for deploying your ERP in the cloud. Ask Epicor to conduct a detailed TCO comparative for you to understand what the real numbers may mean for your business.

## Faster deployment and always-up-to-date applications

Cloud deployment typically happens much faster. You don't have to buy hardware, databases, or install and initialize the system. Because it's running in the cloud, remote access for all your employees is a breeze. Your ERP system

is always kept up to date when you deploy in the cloud, meaning you benefit from every upgrade being made automatically for you, without the upgrade headaches that have plagued on-premises deployments for decades.



#### Security, availability, and reliability

Most companies don't have high-security data centers protected by top of the line digital defenses and armed guards the way today's cloud data centers do. Combine unmatched security with a financially backed guarantee of 99.5% availability, and you can easily understand why cloud deployments are so compelling from an infrastructure perspective, and why companies who can't risk a system outage all look to the cloud.

#### Massive scalability

Over the course of the year, you face seasonality, an ebb and flow of users, as well as merger and acquisition decisions. Scaling your solution in the cloud means you can respond to these changes by simply making a phone call to add more users to your subscription. You don't need to buy more servers to support the users, or figure out how to make it available to the users at the company you just acquired across town or across the globe—if they have access to the Internet, they are ready to access your Epicor ERP system.

#### Mobile access

Your sales reps are mobile, your production staff travels the production floor with tablets, and your delivery drivers would be lost without two-way vehicle-mounted mobile devices. One of the most compelling cases for cloud deployment comes from connecting everyone in real time, no matter where they are or what device they are using.

### "Infrastructure free" IT

Deploying in the cloud is the logical choice for clients who don't want to own any more expensive servers, administer databases, or increase their data center footprint. Deploying in the cloud means that remote access software is now obsolete, as are the expensive backup systems and uninterruptible power supply systems that dot the landscape of your data center. Further, you aren't paying the electrical or increased environmental and security costs that come with running your own data center.

#### A dynamic business environment

Deploying in the cloud allows you to be more agile in responding to changing business requirements that typify most companies. Global expansion, acquisitions, new collaborations, and other real-world business events can all stress a traditional on-premises deployment. Cloud deployments help drive agility, and allow you to standardize on a single ERP solution across your entire organization.

### About Arris



Arris Consulting is a highly experienced team with a wealth of Acumatica and Epicor software knowledge, spanning 38 years specializing in manufacturing & distribution. We pride ourselves on being flexible and responsive problem solvers who have fun making the complex simple. Our goal as technology advisors is to provide strategic value and a positive impact that empowers businesses to **simplify**, **adapt**, and **grow**.

We are technologists and outdoors enthusiasts, introverts and extroverts, competitive ballroom dancers, and avid readers. Yes, Arris Consulting is founded on its expertise in software consulting, but it's also made up of real humans – and we know your company is, too.

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